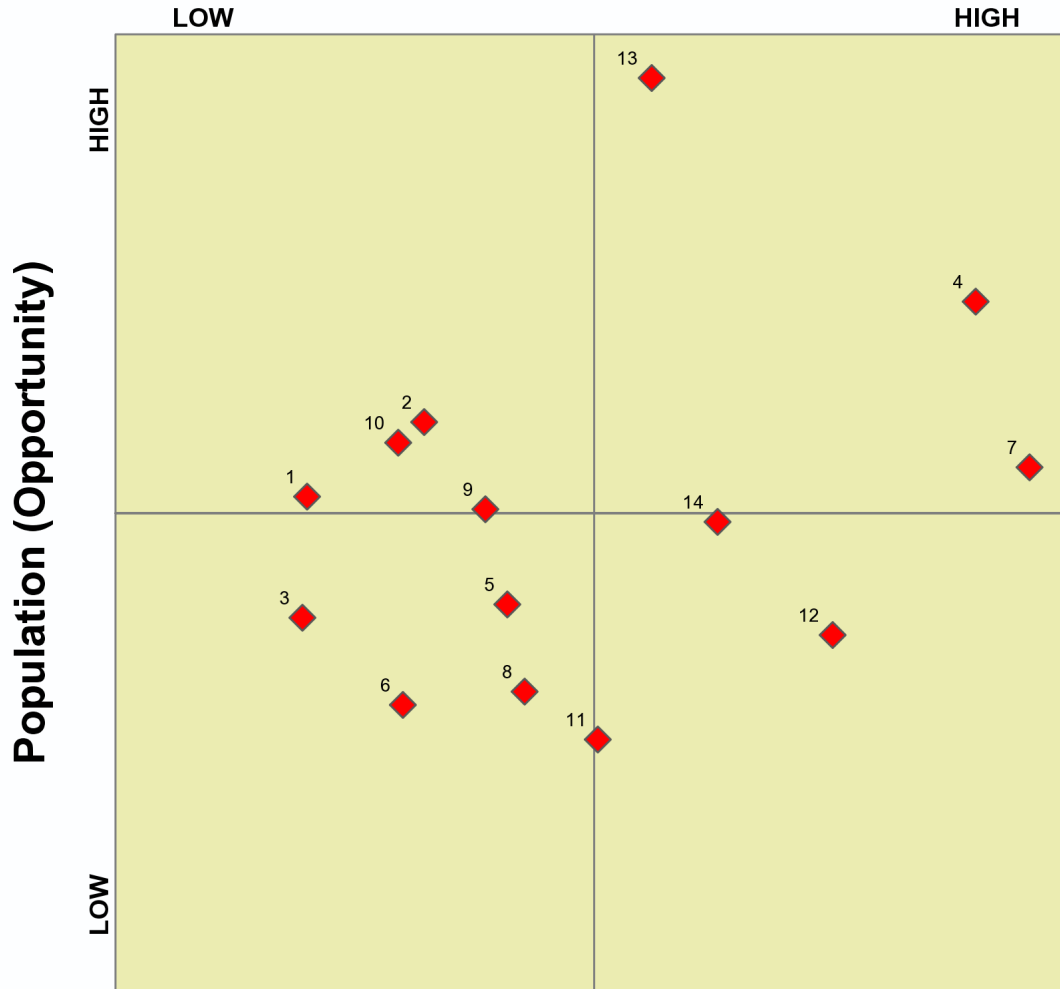




## Territory Performance vs. Opportunity Report

### Sales (Performance)



Territory	Sales (Performance) Index	Population (Opportunity) index
1. Ferguson	34	104
2. Jones	61	122
3. Kehoe	33	76
4. Krueger	199	151
5. Lennon	80	79
6. Raymond	56	56
7. Reid	213	111
8. Roberts	84	59
9. Rossi	75	101
10. Seconi	55	117
11. Shea	101	48
12. Smith	162	72
13. White	115	205
14. Witmer	132	98